

Servant Leadership un-neutered

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Agile Gurgaon 2016 #agilegurgaon

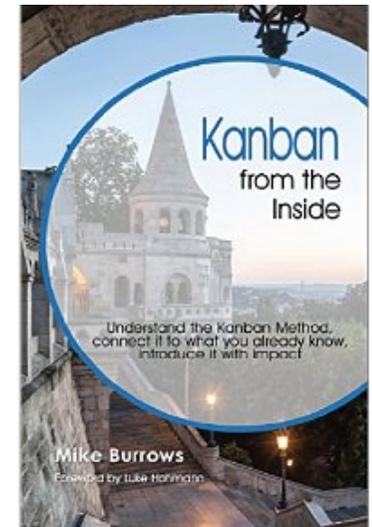
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#hello, my name is Mike Burrows

Mike Burrows

- Author, *Kanban from the Inside*
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#hello, my name is Mike Burrows, founder...



**Values-based
Delivery**

**Values-based
Change**

**Values-based
Leadership**

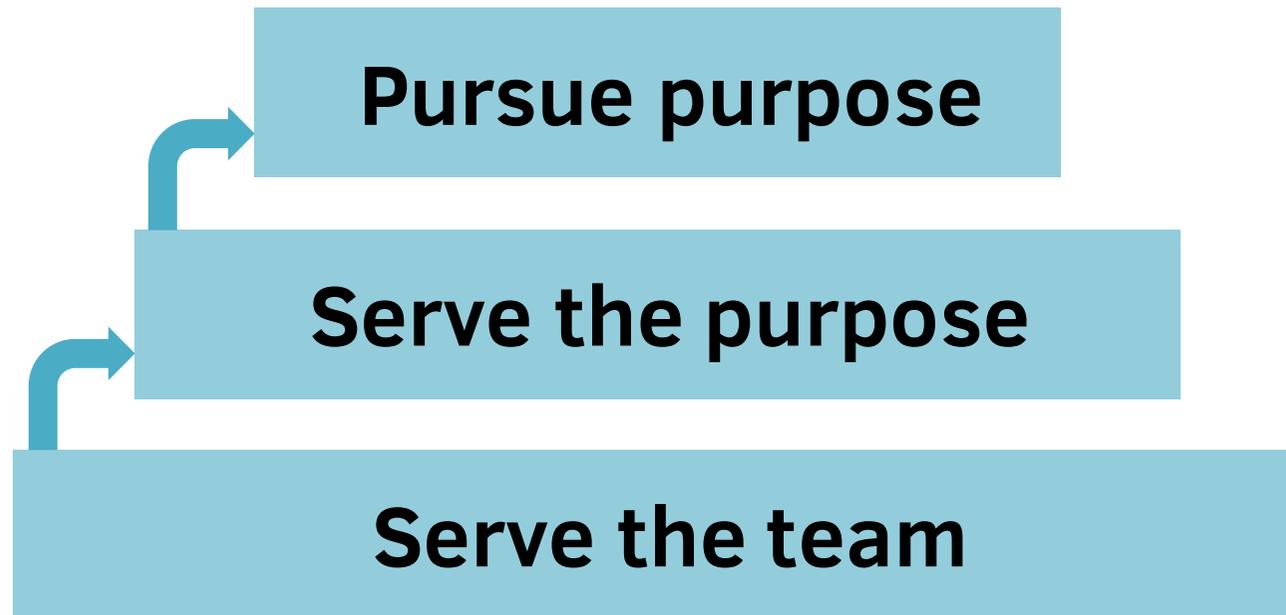
What, to you, is
Servant Leadership?

*“Unblock all the things and
get out of the way”?*

Serve the team

Serve the team

Serve the process



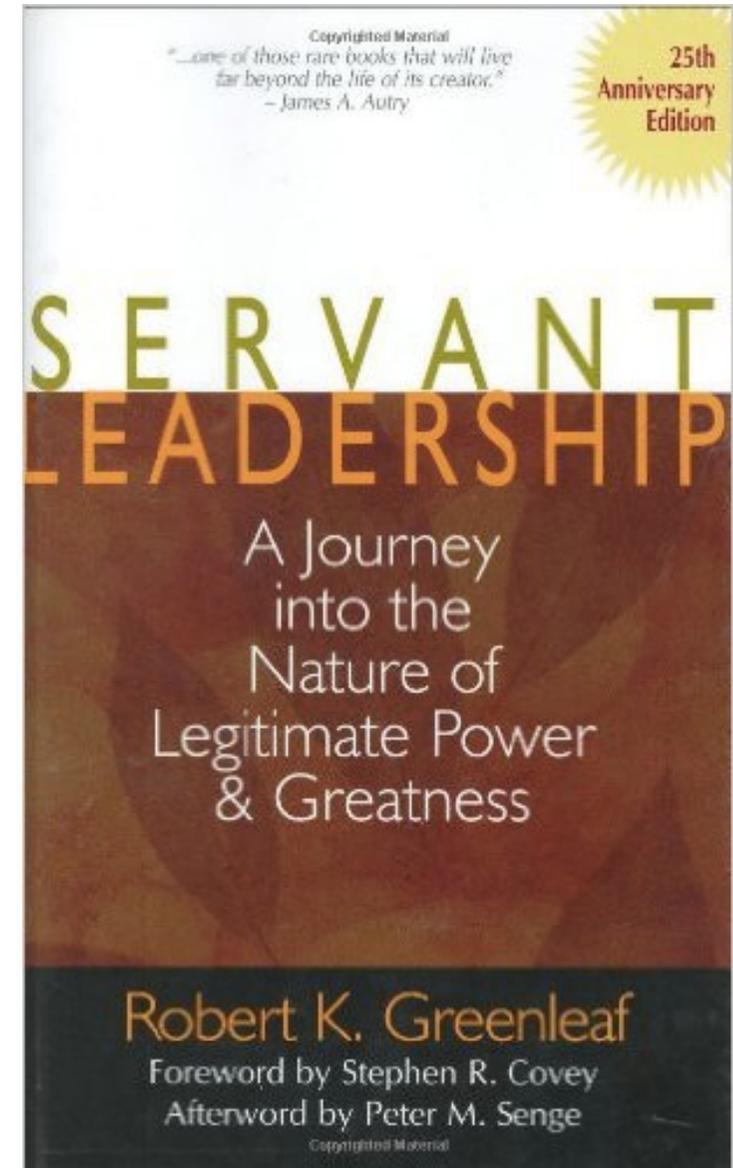
Robert K. Greenleaf (1904-1990)

Three key essays:

- The servant as leader
- The institution as servant
- Trustees as servants

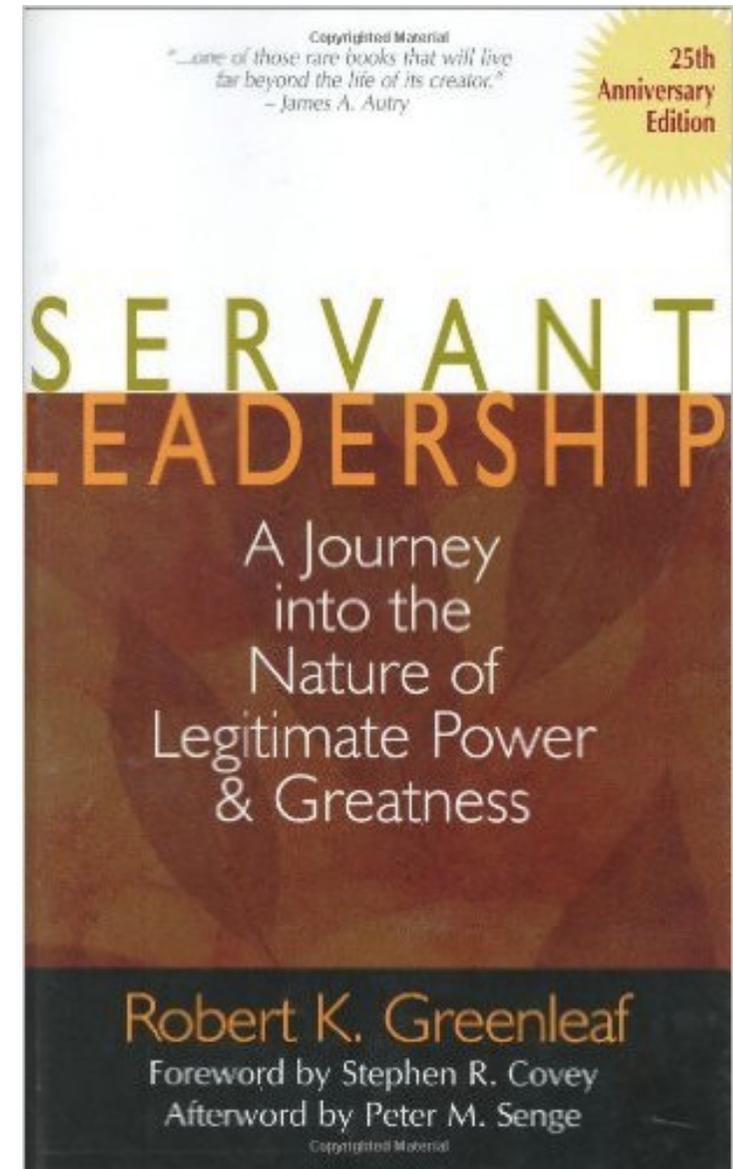
Key thought:

- Servant first, then leader



A model for sustaining organisations and their leadership into the future:

- Help others to be successful
 - removing impediments, meeting immediate needs
- Help others find autonomy & meaning
 - in the development and pursuit of the organisation's values, mission, and purpose in society
- Help develop servant leadership in others



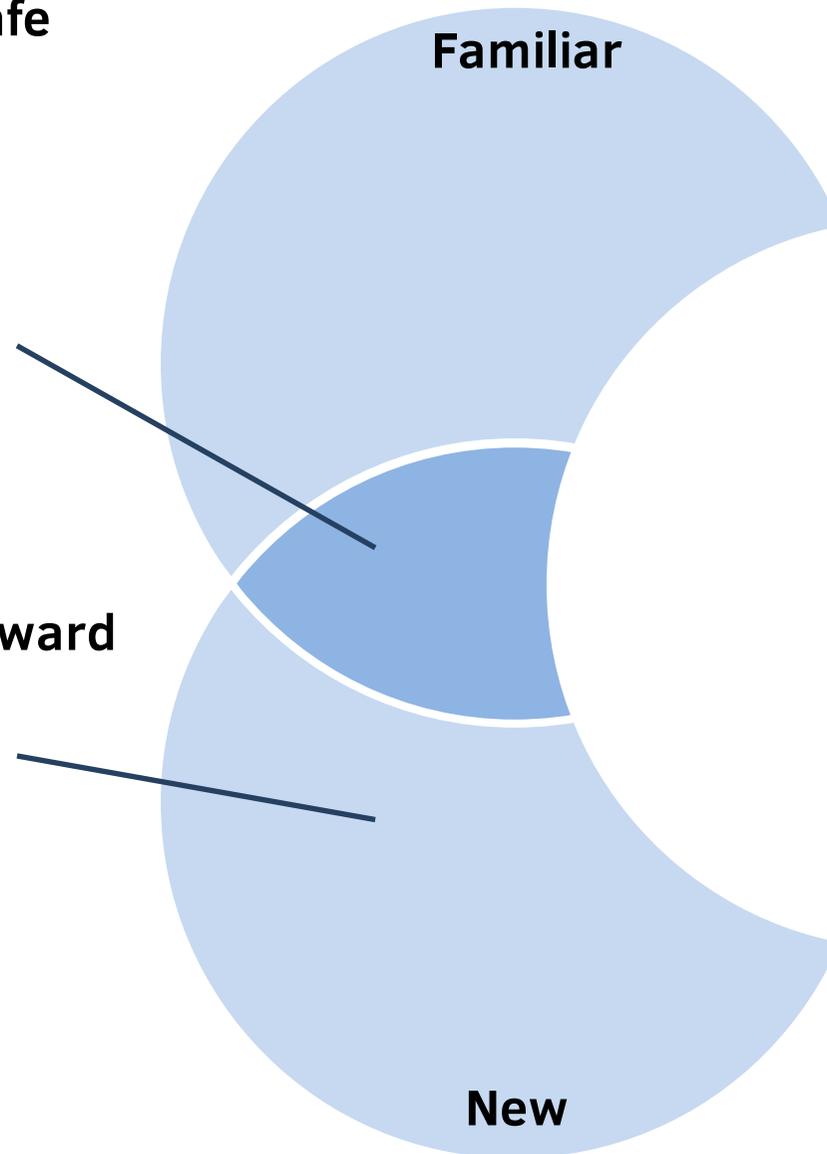
*“Doing what needs to be done,
helping the organisation to
become what it needs to become,
staffed by the leaders it needs”*

Explanatory, safe

- Servant
- Trust
- Listening
- Understanding
- Creativity
- Reflection
- Acceptance
- Empathy
- Growth

Stretching, outward

- Inspiration
- Direction
- Purpose
- Goal
- Foresight
- Influence
- Community
- Trustee
- Steward

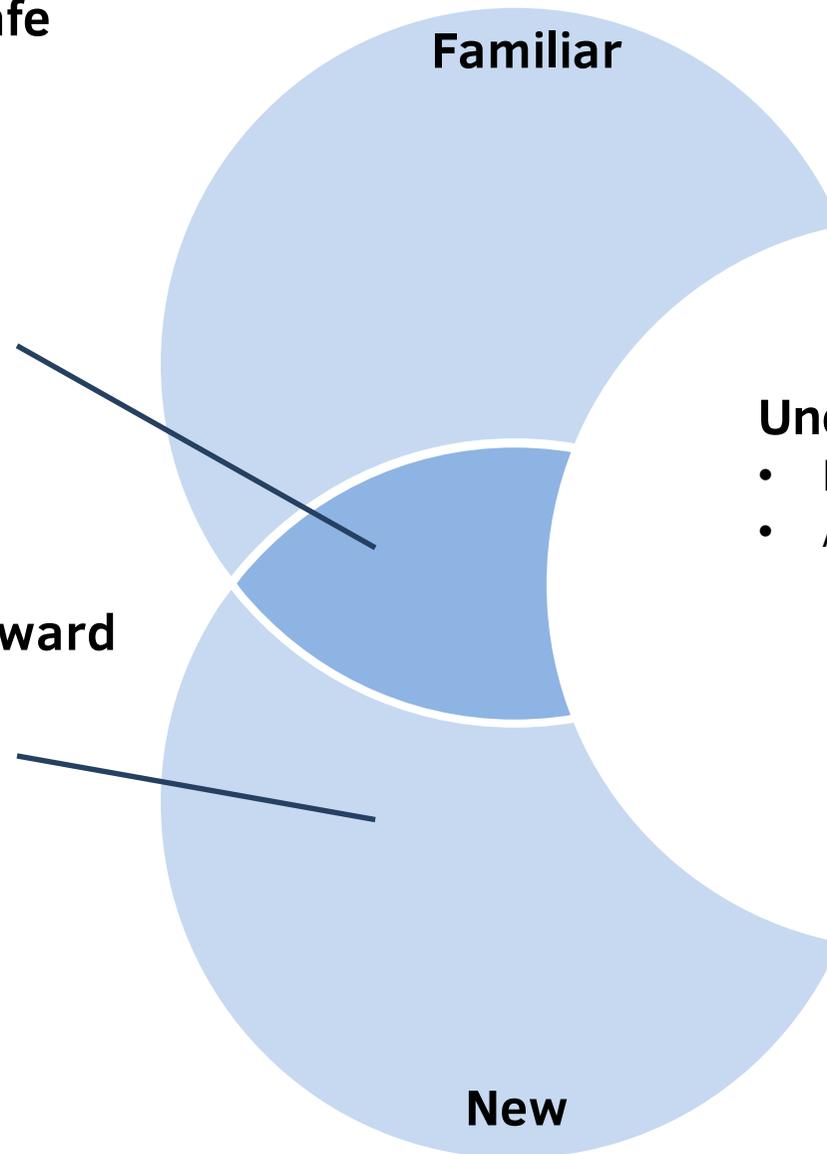


Explanatory, safe

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Uncomfortable?

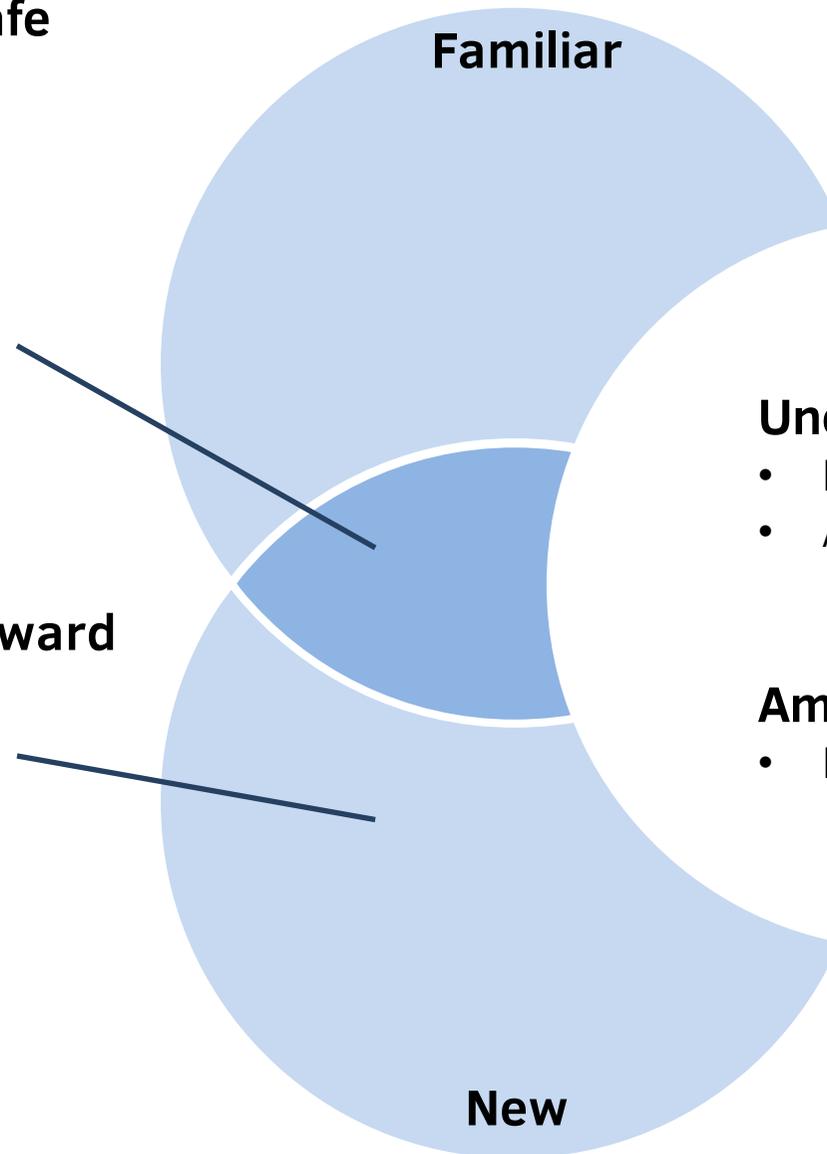
- Power
- Authority

Explanatory, safe

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Stretching, outward

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Uncomfortable?

- Power
- Authority

Ambivalent?

- Leadership

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery			
Alignment			
Action			

- 6 Lean-Agile transformation strategies
- Common pitfalls
- Opportunities for Servant Leadership

Strategy 1: Skills-first

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery			
Alignment			
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Equip people, build from a platform of common understanding

Strategy 1: Skills-first

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery			
Alignment			
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Pitfalls?

Strategy 2: Needs-first

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs		
Alignment	Impact, outcomes		
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Make the discovery of needs a first-class, ongoing activity

Start with needs*

*user needs not government needs

Needs != Requirements

Strategy 2: Needs-first

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs		
Alignment	Impact, outcomes		
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Pitfalls?

Strategy 3: Team-first

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs		
Alignment	Impact, outcomes		
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Scale out team by team; seek to shorten customer feedback loops, driving better coordination between services

Strategy 3: Team-first

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs		
Alignment	Impact, outcomes		
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Pitfalls?

Strategies 2 & 3 combined

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs		
Alignment	Impact, outcomes		
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

STATIK

The “*Systems Thinking Approach To Implementing Kanban*”

1. Understand what makes the service fit for purpose for the customer
2. Identify sources of dissatisfaction with the current system
3. Analyse demand
4. Analyse capability
5. Model workflow
6. Introduce classes of service
7. Design the kanban system
8. Socialise the design and negotiate implementation

Summary: strategies for Lean-Agile transformation

Getting started:

1. Skills-first
2. Needs-first
3. Team-first

Sustaining:

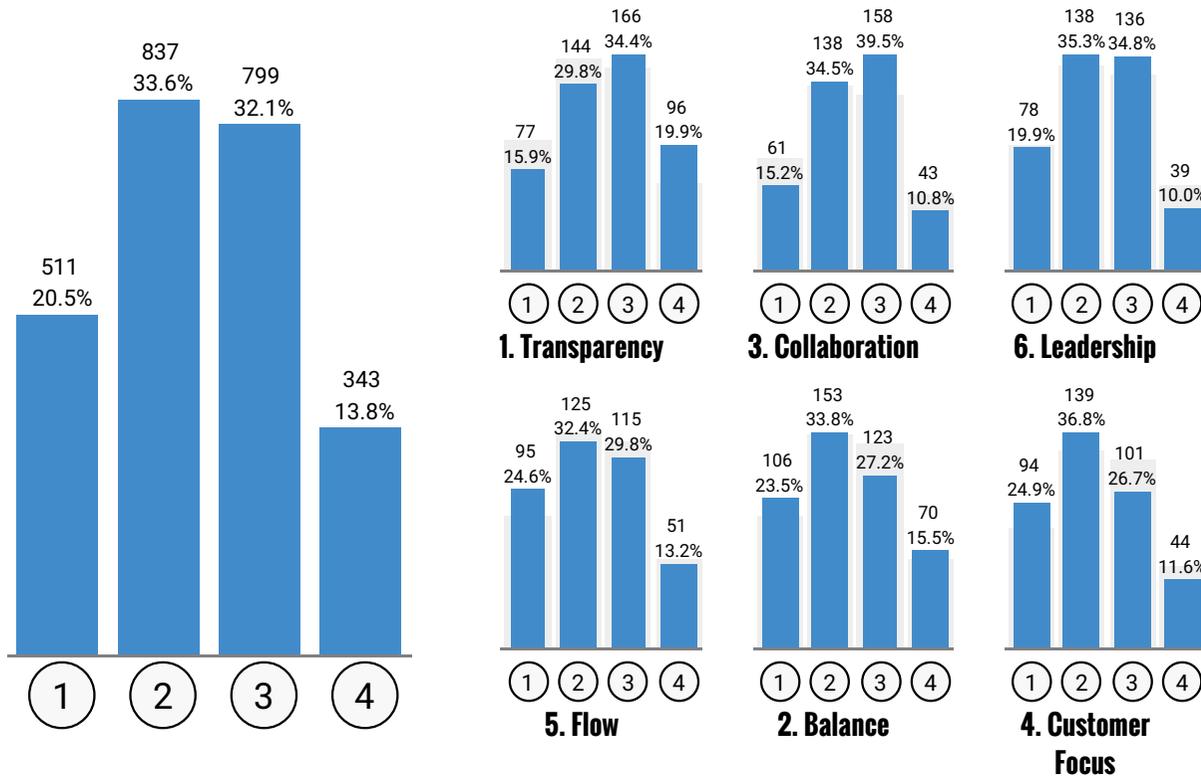
- 4.
- 5.
- 6.

Strategy 4: Improvement-driven

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs	Better ways of working	
Alignment	Impact, outcomes	Agenda, capability	
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Reflecting on what you do now, agree and actively pursue an agenda for change, building capability

Values-based delivery assessment



1. Barely started
2. Early gains
3. Getting there
4. Nailing it, consistently

Source: Depth of Kanbanland 2015 survey, agendashift.com

Customer focus – sample prompts

1. We actively seek to understand the value and urgency of potential work from the perspective of the end customer
2. We involve customers to validate work items as they are being built
3. We continue to own work items until the customer confirms that their needs are being met
4. We manage potential work as 'options for selection' rather than 'orders for fulfillment'

Action as hypothesis

We believe that
(actionable change)
will result in
(meaningful impact)

We'll know that we have succeeded when
(observable outcomes)

Change:	
Context:	
Owner:	Mentor:

Hypothesis		Risks	
<p>We believe that</p> <p>will result in</p> <p>We'll know that we have succeeded when:</p>		Downside (to be invalidated/mitigated)	Upside (to be nurtured)
Assumptions & dependencies		Pilot experiments (new A3s)	
To be validated	To be resolved		(owner)
People		Insights	
Directly impacted	Other stakeholders & influencers		



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Organise experiments for implementation

Agree Urgency	Negotiate Change	Validate Adoption	Verify Performance	Complete
Next				Adopted
Soon				Reverted
				Rejected
New				Abandoned

Adapted from Jeff Anderson: The Lean Change Method: Managing Agile Organizational Transformation Using Kanban, Kotter, and Lean Startup Thinking

Strategy 4: Improvement-driven

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs	Better ways of working	
Alignment	Impact, outcomes	Agenda, capability	
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

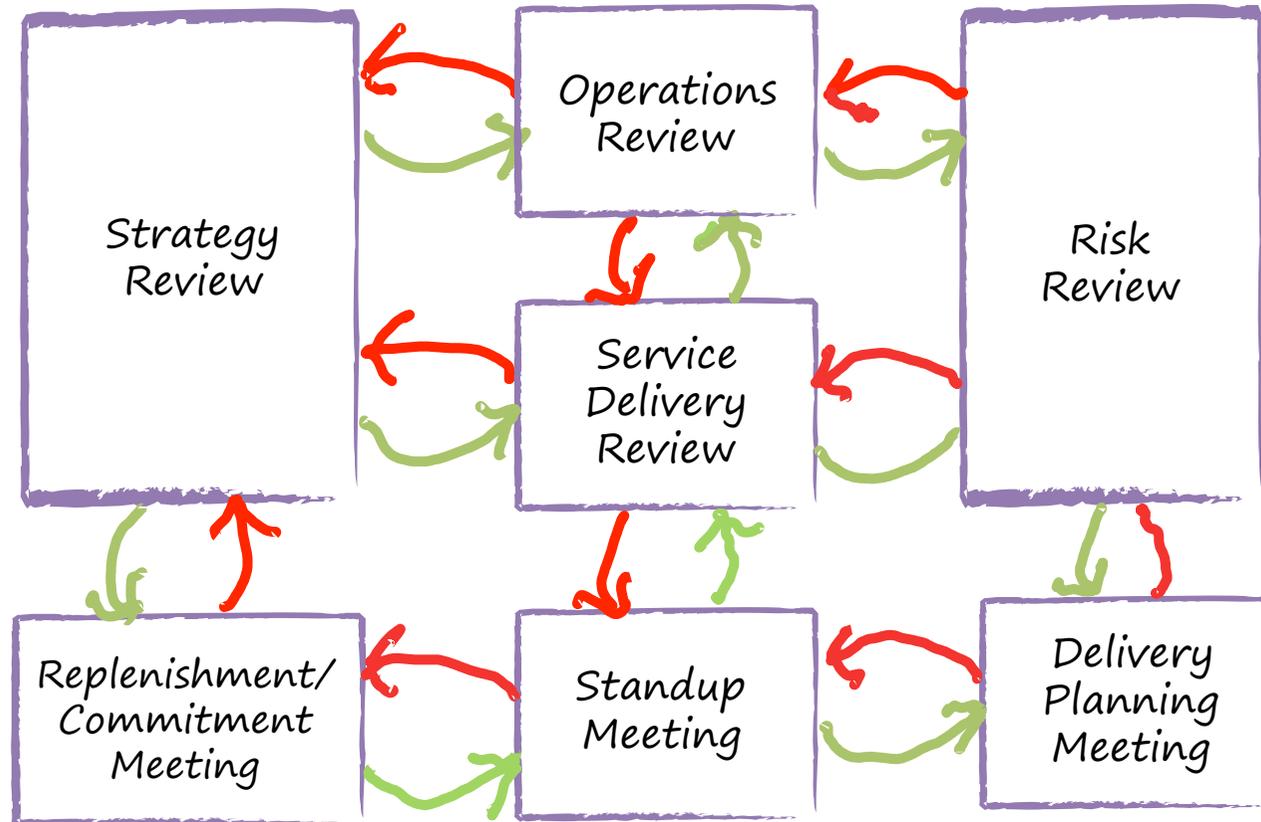
Pitfalls?

Strategy 5: Alignment-driven

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs	Better ways of working	Purpose, values
Alignment	Impact, outcomes	Agenda, capability	Fitness, meaning
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Establish effective feedback loops as drivers for change

Feedback loops



Source: David J. Anderson
ESP compared to Kanban Method
<http://dja.com/esp-compared-kanban-method>

Strategy 5: Alignment-driven

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs	Better ways of working	Purpose, values
Alignment	Impact, outcomes	Agenda, capability	Fitness, meaning
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Pitfalls?

Strategy 6: Purpose-driven

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs	Better ways of working	Purpose, values
Alignment	Impact, outcomes	Agenda, capability	Fitness, meaning
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Pursue & align to purpose

Reflection: Are people connected to purpose?

*“Know what you’re delivering,
to whom,
and why it matters”*

...understanding

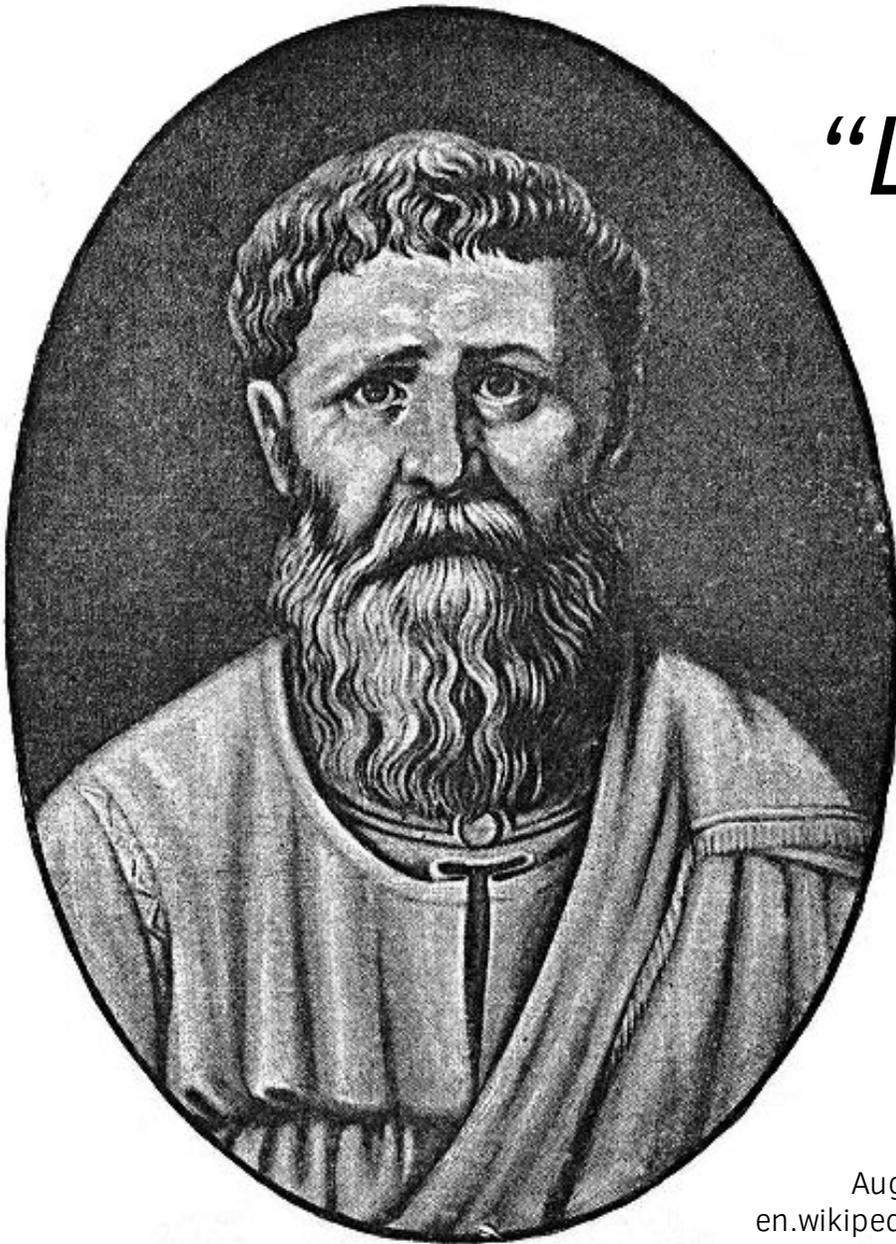
- how you do it
- how well you do it
- how to sustain it

Strategy 6: Purpose-driven

	Values-based Delivery	Values-based Change	Values-based Leadership
Discovery	Needs	Better ways of working	Purpose, values
Alignment	Impact, outcomes	Agenda, capability	Fitness, meaning
Action	Service-oriented delivery	Hypothesis-driven change	Servant Leadership

Diagram illustrating the components of Strategy 6: Purpose-driven, structured into three phases (Discovery, Alignment, Action) across three value-based dimensions (Delivery, Change, Leadership). Red arrows indicate relationships between the phases and dimensions. A red box highlights the 'Purpose, values' cell in the Discovery phase.

Pitfalls?



*“Lord, grant me agility
– but not yet!”*

Agile St Augustine

Augustine of Hippo 354-430
en.wikipedia.org/wiki/Augustine_of_Hippo

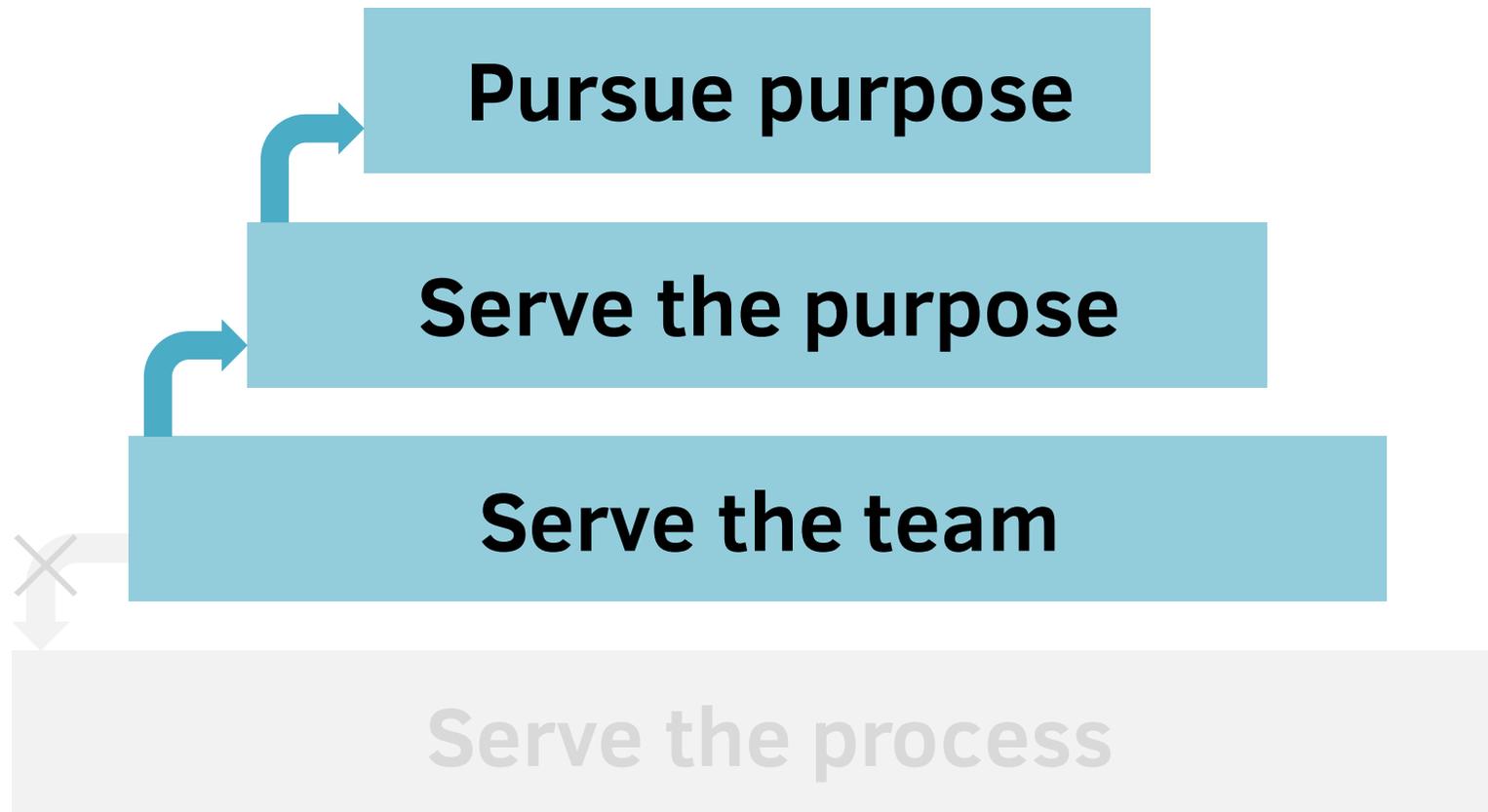
It's all Servant Leadership!

Getting started:

1. Skills-first
2. Needs-first
3. Team-first

Sustaining:

4. Improvement-driven
5. Alignment-driven
6. Purpose-driven



Thank you! Over to you...

- Rediscover Greenleaf (seriously!)
 - *Servant Leadership* (book)
 - *The Servant as Leader* (essay, pdf)
- Read the paper, try the mini assessment (2016 survey)
 - agendashift.com/paper
6+1 Essential strategies for successful Lean-Agile transformation
 - agendashift.com/2016
- Stay in touch:
 - Email: mike@agendashift.com
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